RSI LOGISTICS

Built by Rail Shippers, For Rail Shippers

1984
RSI Logistics is founded

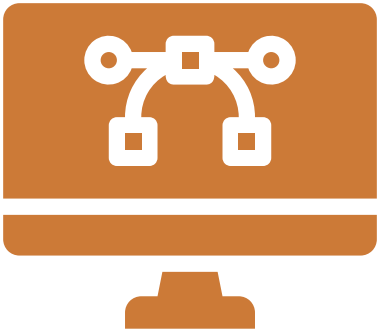**11 Different Industries Served**

250+ Clients Across North America

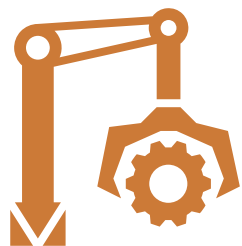**INBOUND LOGISTICS TOP 100**
3PL PROVIDER 2024

Top 100 3PL Provider

PLANNING & EXECUTION

OPTIMIZATION

RAILCAR MANAGEMENT

TERMINALS

10,000 Employees
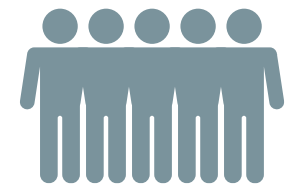
700+ Customers
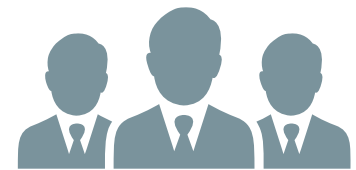
3 Manufacturing

5 Maintenance

141K Railcars owned and managed
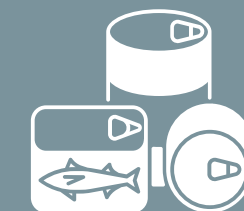
270 Different railcar designs

TRINITYRAIL
BUILT TO DELIVER®
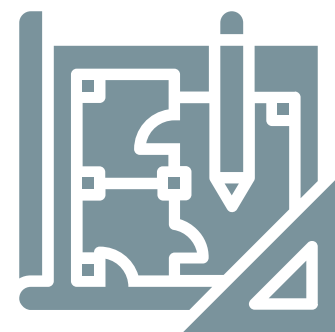
Our railcars ship **900** different commodities
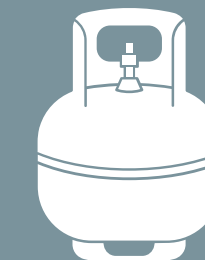
Energy

Refined Products & Chemicals

Agriculture

Consumer Products

Construction

Our Services Journey

1966 — Trinity Industries completes first tank railcar

1979 — Trinity Industries leases first railcar

1984 — RSI Logistics is established

2009 — *TrinityRail* becomes a client of RSI Logistics for its logistics services

2020 — Commitment to develop services addressing shipper pain points and inefficiencies

2022 — Broaden solution capabilities, begin strategic logistics acquisitions

2023 — *TrinityRail* acquires RSI Logistics

Today — Introducing RSI Logistics as the service provider of *TrinityRail*

Future — Driving transformation in the rail supply chain through efficiency, optimization, cost control

Leasing enhanced by manufacturing and services.

Service Categories

RSI LOGISTICS

Planning & Execution

Rail Transportation Management System

Self-Service Logistics Software

Find everything you need in one place to execute and manage shipments.

Specialized Services

Utilize RSI Logistics' rail shipping experts for specialized services to manage the rail shipping process.

Optimization

Analytics and Data Services

Network Reporting

Aggregated rail network performance provides data for KPI reporting and monitoring.

Industry Data

Rail Industry Data is used to compare, contrast, and monitor directories, freight trends, and industry numbers.

Equipment Management

Fleet Management Services

Railcar Maintenance

Maintain and improve your railcar fleet with a series of specialized services and monitoring capabilities.

Rail Fleet Administration

Receive a comprehensive management of leased and owned railcar fleets with rail fleet administration.
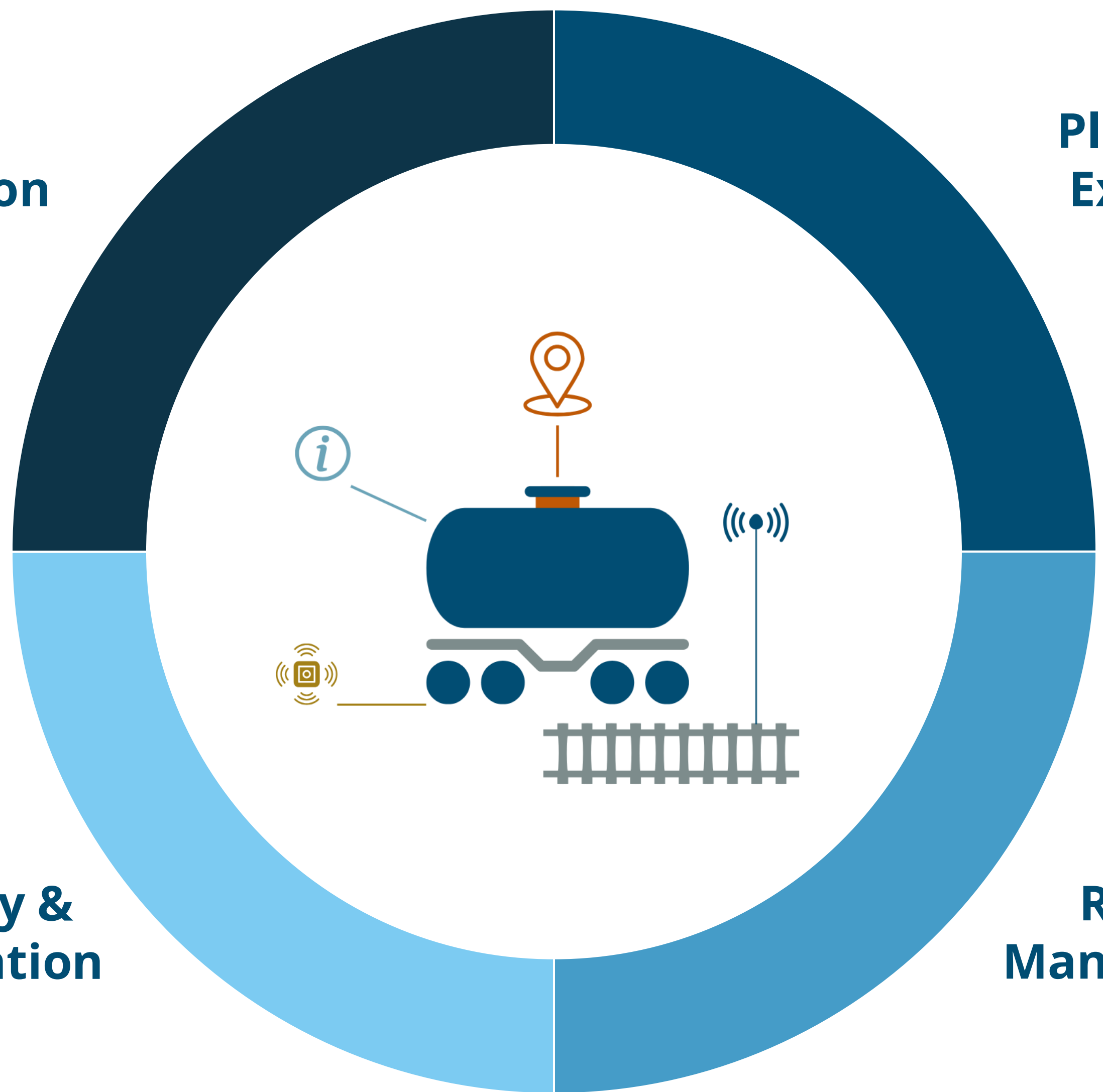
TrinityRail and RSI Logistics

A fleet that generates data from start to finish

Asset Acquisition

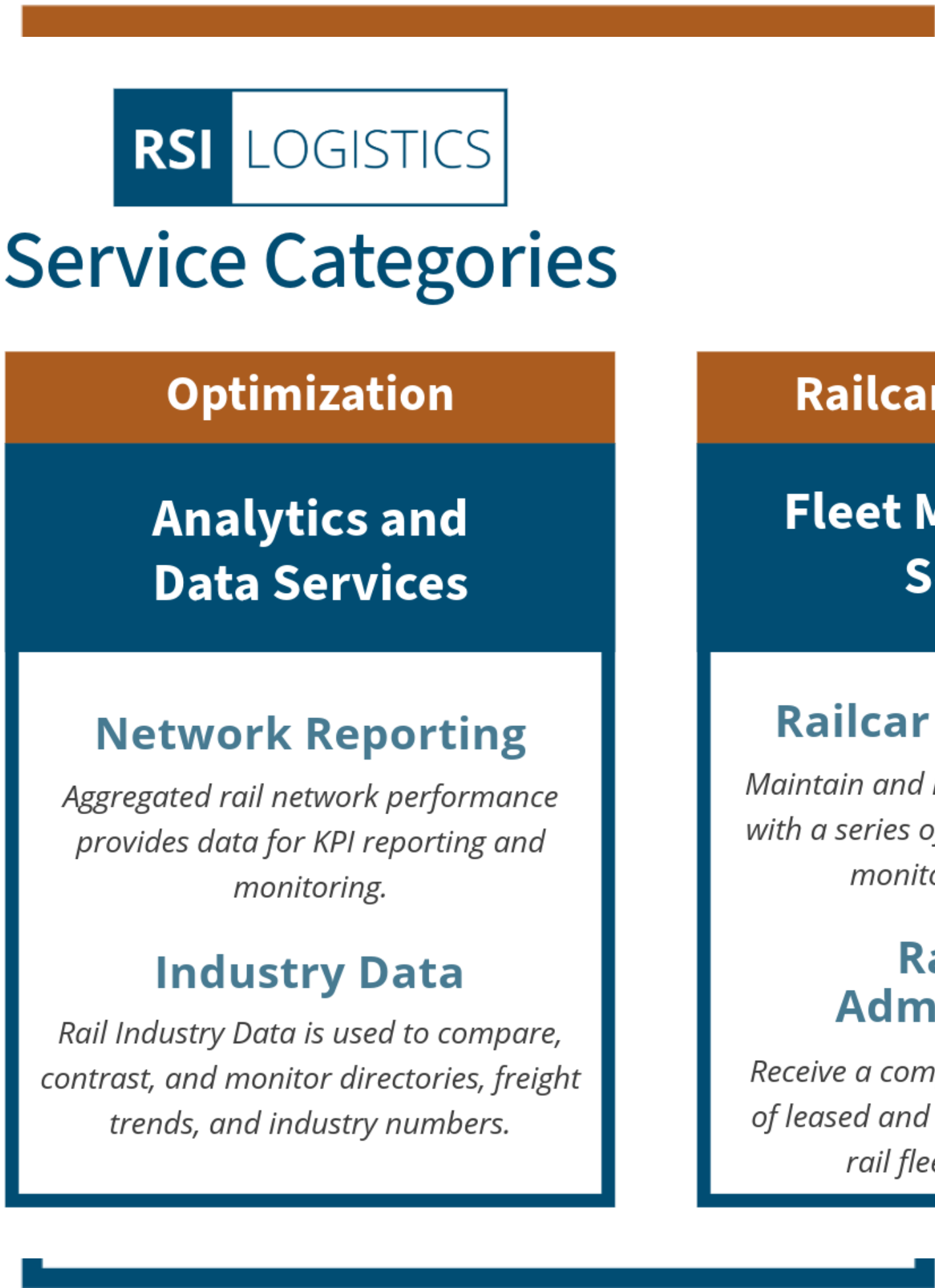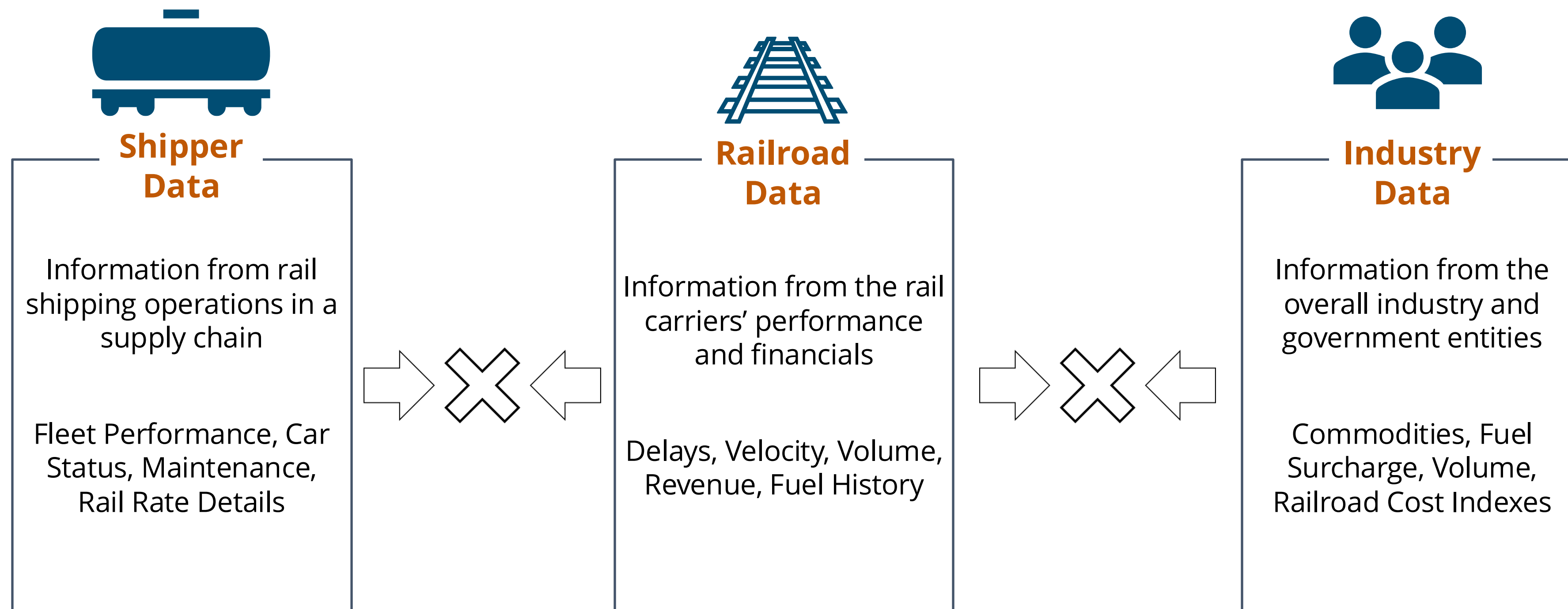**Planning & Execution**

Visibility & Optimization

Railcar Management

The Value of Data

The Foundation of Optimization

RSI LOGISTICS
Service Categories

Planning & Execution	Optimization	Railcar Management
Rail Transportation Management System	**Analytics and Data Services**	**Fleet Management Services**
Self-Service Logistics Software *Find everything you need in one place to execute and manage shipments.* **Specialized Services** *Utilize RSI Logistics' rail shipping experts for specialized services to manage the rail shipping process.*	**Network Reporting** *Aggregated rail network performance provides data for KPI reporting and monitoring.* **Industry Data** *Rail Industry Data is used to compare, contrast, and monitor directories, freight trends, and industry numbers.*	**Railcar Maintenance** *Maintain and improve your railcar fleet with a series of specialized services and monitoring capabilities.* **Rail Fleet Administration** *Receive a comprehensive management of leased and owned railcar fleets with rail fleet administration.*

The Challenge: Data Disconnect

The Solution: Unifying the industry, the carriers, and the shippers

Shipper Data

Information from rail shipping operations in a supply chain

Fleet Performance, Car Status, Maintenance, Rail Rate Details

Railroad Data

Information from the rail carriers' performance and financials

Delays, Velocity, Volume, Revenue, Fuel History

Industry Data

Information from the overall industry and government entities

Commodities, Fuel Surcharge, Volume, Railroad Cost Indexes

Optimizing & Unifying

Finding Insights within Data
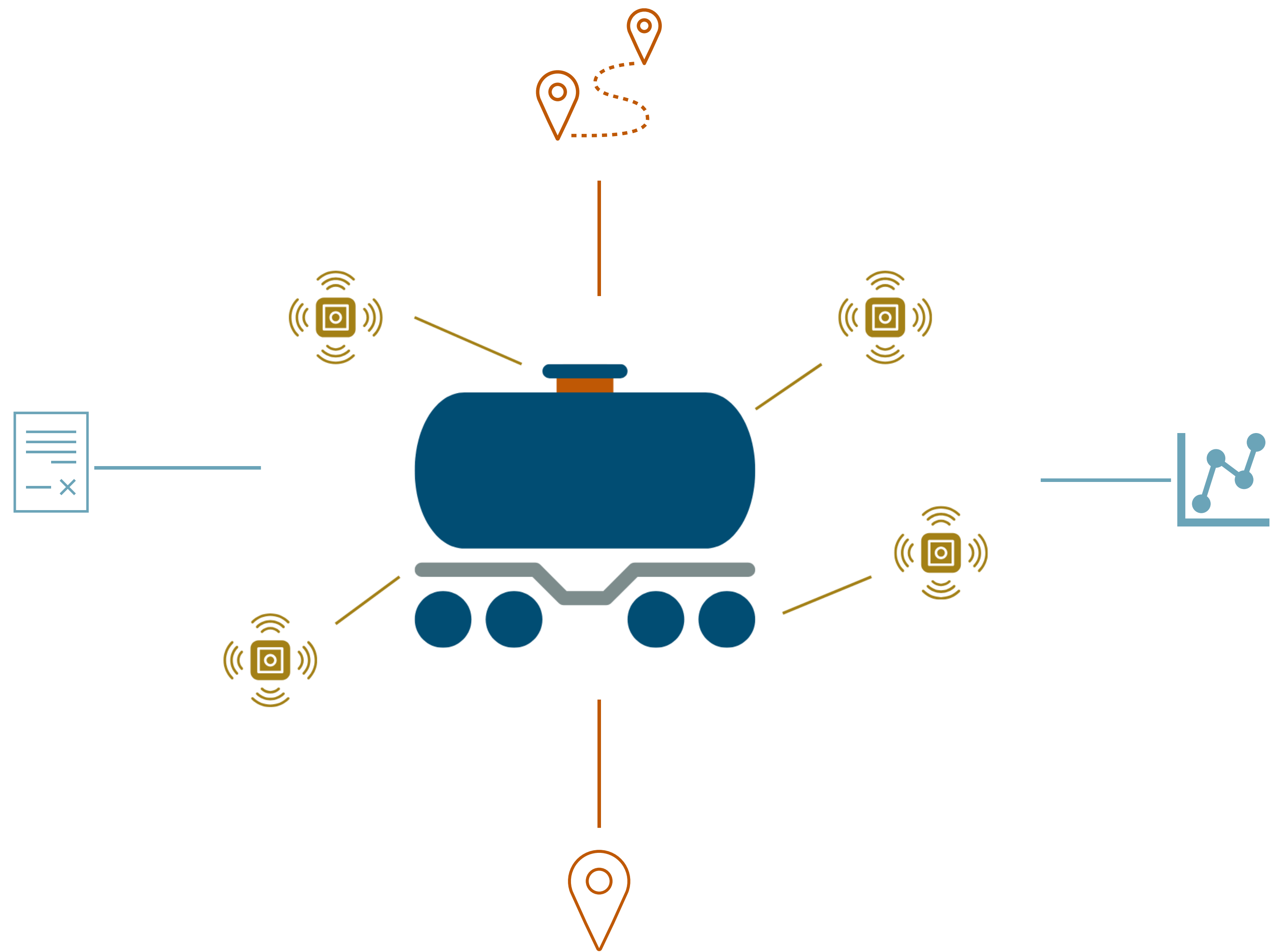
Collective Optimization

The future we're seeking

Impact on Industry

Our goal isn't just to collect data and analyze it. We see the value of data and see a greater purpose for it.

Together we can transform the rail industry and increase modal share.